

AI Readiness Assessment

Overview

The AI Readiness Assessment is a structured diagnostic that evaluates how prepared a law firm is to adopt AI safely, effectively and commercially.

It provides partners with a clear understanding of the firm's current position across strategy, technology, operations, people, governance and commercial model. AI adoption is not simply a technology decision. It requires alignment across leadership, systems, workflows, culture and pricing.

This assessment provides a quantified view of readiness and identifies both immediate opportunities and longer-term priorities for implementation.

Scope of Review

The assessment is structured across six core pillars:

Strategic Intent & Leadership Alignment

Is AI strategically understood and aligned within leadership, or being approached reactively?

People & Cultural Readiness

Do staff have the capability, confidence and willingness to adopt AI tools responsibly?

Technology & Data Infrastructure

Does the firm have the systems, integration and data structure required for AI to operate effectively?

Risk & Governance

Can AI be used safely, with appropriate controls to protect clients and the firm?

Operational & Process Maturity

Are workflows, data and profitability tracking sufficiently structured for AI to improve performance?

Commercial Model Readiness

Is the firm structured to benefit from AI-driven efficiency, or will it create revenue pressure?

Method

Digital Survey

A structured survey is distributed across the firm, tailored to different roles including partners, lawyers and staff. This captures behavioural, operational and strategic perspectives on AI use.

Partner Input and Strategic Session

Partners complete a targeted questionnaire and participate in a facilitated session to align on strategic direction and approach to AI.

Analysis and Scoring

Responses are collated and assessed across the six pillars to produce a quantified readiness score and identify strengths and gaps.

Benchmarking

Results are compared against other NZ Law firms to provide context and identify relative positioning.

Outputs

Each firm receives a structured report including:

- A quantified AI readiness score
- Breakdown of performance across the six pillars
- Benchmark comparison against other NZ Law firms
- Identification of quick wins and immediate opportunities
- Strategic priorities for improvement
- A practical AI implementation roadmap
- Collated insights from across the firm

Outputs are designed to provide both clarity and direction, enabling informed decision-making.

Outcome

The assessment provides a clear view of how ready the firm is to adopt AI in a safe, effective and commercially beneficial way. It enables partners to prioritise investment, address risks and align AI adoption with the firm's broader strategy and operating model. It also provides a foundation for subsequent initiatives, including governance frameworks, operational improvements and pricing transformation.

Pricing (Fixed Fee)

Small firms

(upto 20 employees)

\$5,000

Medium firms

(21–50 employees)

\$5,700

Large firms

(51-100 employees)

\$6,450

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